

## Message Text

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12

ORIGIN NEA-16

INFO OCT-01 ISO-00 COME-00 EB-11 XMB-07 RSC-01 /036 R

DRAFTED BY NEA/IRN:BBMORTON/BK

APPROVED BY NEA/IRN:CWNAAS

COM/BIC/MEPD:MISS PHILBRICK

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R 072104Z AUG 74

FM SECSTATE WASHDC

TO AMEMBASSY TEHRAN

UNCLAS STATE 172315

E.O. 11652: N/A

TAGS: BEXP

SUBJECT: HOSPITAL CONSTRUCTION

REF: TEHRAN 6128

ALAN MILLER, PRESIDENT OF AMERICAN MEDICORP INC., HAS INFORMED US HIS FIRM IS ACTIVELY PURSUING DEAL TO CONSTRUCT HOSPITALS IN IRAN ON TURNKEY BASIS. MINISTRY OF HEALTH IS LOOKING FOR TURNKEY CONTRACTOR ON PROJECT INVOLVING 12 HOSPITALS TO TOTAL VALUE OF DOLS 250-300 MILLION, PRESUMABLY FIRST PART OF NEW PLANS FOR EXPANSION OF HEALTH FACILITIES. MILLER ASSERTS HIS FIRM IS ONLY US FIRM IN COMPETITION AGAINST FIRMS FROM SWEDEN, FRANCE AND ITALY AND HAS ASKED FOR APPROPRIATE USG SUPPORT TO OFFSET ASSISTANCE WHICH EMBASSIES OF THOSE COUNTRIES ARE REPORTEDLY SUPPLYING THEIR FIRMS.

2. AS REQUESTED REFTTEL, AMERICAN FIRMS IN HOSPITAL FIELD HAVE BEEN INFORMED OF IRANIAN CONSTRUCTION PROGRAM. WE ARE NOT SO FAR AWARE OF FIRMS OTHER THAN AMERICAN MEDICORP ACTIVELY SEEKING BUSINESS IN IRAN. CAN EMBASSY CONFIRM WHETHER IT IS ONLY US FIRM NOW IN COMPETITION? WOULD ALSO BE USEFUL TO HAVE ANY FURTHER DETAILS AVAILABLE ON HOSPITAL CONSTRUCTION PROGRAM, INCLUDING TOTAL NUMBER TO BE BUILT ON TURNKEY BASIS. KISSINGER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
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**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
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**Disposition Date:** 01 JAN 1960  
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**Disposition History:** n/a  
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